



“Do what the competition is not willing to do.”

NOTE: This is too long to be used as an intro for Vince's speeches. This 365-word 'bio' is written for program speaker descriptions and event brochures.

Vince Poscente, Motivational Keynote Speaker

Vince Poscente has spent three decades on stages in front of corporate audiences, and he has never stopped earning standing ovations. From the moment he steps on stage, his energy is immediately infectious. He brings his signature humor, unforgettable stories from his road to the Olympics, and a motivation that keeps people locked in from start to finish. It is why he is consistently hired as an opening keynote to set the tone for a conference, or a closing keynote to send audiences home on a high.

His client list includes some of the most recognized companies in the world. FedEx. Oracle. Microsoft. Bank of America. Audi. Every audience is different. Some are coming off a record year and aiming even higher. Some are shifting from setbacks to breakthroughs. Some have their sights set on grabbing market share and leaving the competition behind. Some are investing in an excellence mindset for their greatest asset, their people. Vince adapts to meet every one of them exactly where they are.

Vince went from recreational skier to Olympic competitor in just four years. He has led teams up the Himalayas. He has been a master coach at multiple companies. He brings all of that into the room with him, along with sharp insights into the neuroscience of performance and a "Do what the competition is not willing to do" philosophy that organizations have put to work across every industry.

Make no mistake. This is not Vince telling his story and calling it a day. Everyone has a story. What Vince delivers are real strategies and solutions for handling crises, overcoming obstacles, and competing at a higher level. His keynotes are built specifically for sales teams, leadership groups, safety audiences, franchises, associations, and corporate settings.

The accolades back it up. New York Times bestselling author of nine books. The youngest Speaker Hall of Fame inductee in both the USA and Canada. MPI's Top Ten Motivational Speaker in North America. Meetings and Conventions named him "Meeting Planners' Favorite Speaker." Award-winning business owner. Expert in the neuroscience of peak performance.

Your team will walk out with something they can immediately use, professionally and personally. Years later, they will still be talking about it.